



WELCOME TO MALAYSIA DEALERSHIP CONTRACT

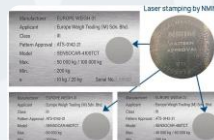
"SENSOCAR TRUCK SCALE SYSTEM & PATTERN APPROVAL (MALAYSIA)"

PART A - REQUIREMENTS & ELIGIBILITIES

1. ONLY "Repairers" licensed by KPDNHEP are entitled to become a dealer.
2. Repairer License must be valid at least 6 months upon signing. In case of validity is below 6 months, renewal document must be proved for special approval.
3. Submit copy of Companies Forms to prove ownership.

PART B - ORDINARY DEALER VS OFFICIAL DEALER

Item	Terms	Official Dealer	Ordinary Dealer
1	Activation Fee	Yes, subject to approval from the management; a minimum non-refundable fee is required.	No
2	Offered exclusive dealership according to regions & cities	Yes, subject to approval from the management.	Not applicable
3	Merchandise T-shirt 	Free 1st 10 units with dealer company name provided; Subsequent purchase at RM44.95/pcs	Merchandise t-shirt available at RM89.90/pcs
4	Digital Access SHB2B APP 	24-hours access to SHB2B mobile APP; dealer cost price and ordering system. Download via Play Store / App Store.	
10	Comprehensive Pattern Approval (PA) supports and services	Yes	
11	Official signage & PA Plate	Yes	
12	Exclusive supply price on all product items	Yes	
5	Rebates of purchases	Yes, refer to SHB2B App	No
6	Yearly rebate	Yes (for meeting yearly target)	No
7	Validity of rebate	Max. 6 months	Not applicable
8	Payment	100% CASH ADVANCE before delivery / collection.	
9	Transportation charges	Covered and included; Peninsular Malaysia only	Not covered
10	Warranty	Standard – 12 months against manufacturing defects.	



**PART C - DEALERS PROTECTION ACTION**

1. We do not whatsoever sell & distribute to unauthorized parties.
2. We impose strict control on the re-selling prices for which we review market & economy factors from time to time and update recommendation prices to all Dealers through "SHB2B App" at least every quarterly.
3. We take feedback and opinions from all Dealers as a both-way channel of working system to ensure healthy re-selling experiences, with the aim to avoid "Price War".
4. Should we receive unnecessary claims of unhealthy practices, we take immediate action of involve parties, with official proof and investigation, we consider **termination** of such Dealer at the discretion of the management.

PART D - SUPPLY CHAIN & LOGISTIC SYSTEM

1. Delivery via our 3rd-party Courier-Service or Transporter throughout Peninsular Malaysia. For East Malaysia, additional charges would incur and would be advised on ad-hoc basis.
2. Dealers are allowed to collect from addresses designated including our Sales Office at the ECO-Palladium, Johor.

PART E - SPECIAL ORDER

1. Items not stipulated in PART F, would require "Special Order" directly from Spain, the original manufacturer of Sensocar products.
2. 50% payment of non-refundable will be imposed. Lead time is minimum 60 days.

PART F - PRODUCT STANDARDIZATION

ITEMS	ANALOGUE	DIGITAL
Weighing Electronics	SC-A1 INOX LED SC-A10 INOX LCD	SC-A1 INOX LCD
Load Cells (Accuracy Class C4: 4000)	SP-A (30t)	SP-DP (30t) 'Modbus'
Load Cells (Accuracy Class C6: 6000)	CS-A (35t)	CS-DP (35t) 'modbus'
Junction box (ABS, IP68)	CAJA/4A-PLG CAJA/6A-PLG CAJA/8A-PLG	CAJA/4D-PLG CAJA/6D-PLG CAJA/8D-PLG

PART G - PROFESSIONAL ENGINEERING ENDORSEMENT OF EXISTING / NEW TRUCK SCALE

1. We mandate the requirement of engaging our in-house professional Engineer registered under The Institution of Engineers, Malaysia.
2. Our comprehensive PA services has included the PE endorsement in **Structure Safe Impose Load** with recommendation of strengthening and modification works (if necessary).
3. Endorsement covers detailed calculation of all major types of weighbridge decks design mainly in steel and concrete material, and finally as-built drawings production.
4. Should Dealer has already appointed its PE in the similar task, we will require an original copy for our verification.

PE verification (with Endorsement) on "structure safe imposed load" via online / live / recorded session
PE Verification (without Endorsement) of 3 rd Party PE Endorsement via online / live / recorded session; 50% of full price (negotiable)
PE Endorsement via site assessment; additional surcharges on travelling (to be ascertained)

**PART H - METROLOGICAL CHARACTERISTIC**

Dealers are strictly to adhere to two categories of load cell grade (C4, C6) for truck scale compliance. This characteristic is in line with the Certificate of Approval issued by National Metrology Institute of Malaysia (NMIM) to Europe Weigh Trading (M) Sdn. Bhd. Official PA plate would reflect same details and it shall be fully respected and complied. Any requests deviates from the tables below would not be entertained nor obtain our comprehensive PA services, including Signage & PA Plate.

C4 GRADE LOAD CELL

Scale Capacity (t)	40	50	60	80	100	120
Maximum Capacity (kg)	40 000	50 000	Max 1: 30 000 Max 2: 60 000	Max1: 40 000 Max 2: 80 000	100 000	120 000
Minimum Capacity (kg)	200	400	200	200	1 000	1 000
Verification Scale Interval, e (kg)	10	20	e1: 10 e2: 20	e1: 10 e2: 20	50	50
Number of Interval, n	4 000	2 500	n1: 3 000 n2: 3 000	n1: 4 000 n2: 4 000	2 000	2 400

C6 GRADE LOAD CELL

Scale Capacity (t)	50	60	80	100	120
Maximum Capacity (kg)	50 000	60 000	80 000	Max1: 50 000 Max 2: 100 000	Max1: 60 000 Max 2: 120 000
Minimum Capacity (kg)	200	200	400	200	200
Verification Scale Interval, e (kg)	10	10	20	e1: 10 e2: 20	e1: 10 e2: 20
Number of Interval, n	5 000	6 000	4 000	n1: 5 000 n2: 5 000	n1: 6 000 n2: 6 000

PART I - EXISTING WEIGHING ELECTRONICS AND LOAD CELLS IN MARKET

For Sensocar's original products currently used in weighbridges are entitled to enjoy our comprehensive PA services as well. However, we require strict verification of indicators and load cells **model, serial number with photos proof**. Verification will then be conducted with original manufacturer in Spain. Upon successful verification, we are able to assist on the comprehensive PA services as stipulated in PART G and H above.



WAIT NO MORE, JOIN US TODAY!

- GRAB HIGH VALUE BUSINESS OPPORTUNITIES
- MAXIMISE YOUR RETURN ON INVESTMENT
- UPGRADE YOUR CLIENTS' WEIGHBRIDGES
- COMPLY WITH THE WORLD HIGHEST STANDARDS

We bring Europe Accuracy

APPLICANT CHECK LISTS:

Repairer License by KPDNHEP
(minimum validity of 6 months)

Company Forms (proof of ownership)

Business Card of Key Contact Person

OFFICIAL DEALER FEE (1-time activation)

Name: *Europe Weigh Trading (M) Sdn Bhd*

Public bank: 322 5514 008

Please Tick

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FINAL STEP TO BE A DEALER:

Send an email with copy of all
completed document to:

sales@sensocar-mytrading.com

or send via whatsapp to:

+6014 718 9331